

Government of the People's Republic of Bangladesh
Public Private Partnership Authority
Prime Minister's Office
Green Delta AIMS Tower (Level-13)
51-52 Mohakhali, Dhaka-1212
Website: www.pppo.gov.bd

Expressions of Interest (Firm) for Consultancy Services for Provision of PPP Transaction Advisory Services

Queries and Answers

SL No.	Reference	Queries	PPPA Feedback
1.	Page 1, Section 4 Eligibility of Consulting Firms	We would like to seek clarity about the engagement of the International Firms. Will International Firms be eligible for this assignment?	This is an International Competitive Bidding (ICB).
2.	Page 2, Section 7 Evaluation Criteria	The consultant would like to know about the evaluation criteria for each Sector. We would like to seek clarity regarding the formats and details required for the Consultant.	Refer to the section 10 of the EOI notice, the evaluation will be carried out based on the experience and expertise of the applicant for each sector applied.
3.	Page 2, Section 10 The tender document says that "Consulting Firm must specify at least 2 or more of the Sectors for which they wish to be considered."	There are six sectors in the tender document. If the Consultant wants to submit the EOI for more than 2 sectors then what is the procedure? Do we have to submit EOIs individually for each Sector?	The Applicants must submit single EOI covering interested sectors with relevant credentials. Each sector applied will be evaluated based on the relevant credentials submitted as part of the EOI. However, in the forwarding letter, Applicants need to confirm the sectors that they have shown their interest.

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4.	Page 3 Section-12 About empanelment of the project	Please confirm whether this is empanelment or RFP will be released for this project.	This is an empanelment of Consulting Firms for Transaction Advisory Services for a period of three years where selected firms will be short-listed for each specified sector. RFP for individual assignment will be issued only to shortlisted Consulting Firms.
5.	Page 2, Section 10 About the Team	We would like to seek clarity and details regarding the team for this assignment. Do we need to provide Curriculum Vitae or the short profiles of the experts at this stage?	Yes. Curriculum Vitae need to be provided.
6.	Section 11	Can more than two companies form a Joint Venture?	Yes. Please refer to PPA 2006 and PPR 2008 (Clause 54)
7.	Section 6	Can we bid on more than two sectors?	Yes. Please see the EOI Notice.
8.	Section 10	Do we need to submit corporate information about all the Firms participating in a Joint Venture/Sub-Consultancy or only on the Lead Firm?	Information is to be furnished about all the Firms participating in a Joint Venture/Sub-Consultancy.
9.		The EOI requires both Engineering and Finance analysis experience. Our question would be, is having financial analysis experience or partner a prerequisite to being shortlisted or can we decide to partner with a financial Firm after being shortlisted?	Yes. Financial Analysis experience is a prerequisite. You have to submit your proposal according to Section 10.

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10.		Whether it will be admissible to enlist relevant credentials of member firms in the EOI.	No, Credentials of member firms will not be considered unless they form joint venture.
12.		Whether it will be admissible to enlist relevant credentials of the Consultant's consortium in the above sectors.	Yes.
13.		We are a financial advisory firm and we will typically lead all transaction advisory mandates. At this stage of the procurement, do we need to include engineering and legal firms in our consortium as well or is it ok if we just submit our credentials and then seek the most appropriate technical and legal advisory firms at the RFP stage? Will not having a technical firm in our EOI reduce our chances of being shortlisted?	The Applicants must demonstrate their experience and expertise for carrying out all relevant technical, commercial and transaction support required in the sector applied in relation to the scope of services to be undertaken as provided in the EOI notice.
14.		If we do have a technical firm in the consortium, will they be barred from bidding for downstream work (like construction supervision)? How will the conflict of interest rules be applied?	Please refer to PPA 2006 and PPR 2008 (clause 5)

Thank you all concerned for the above mentioned queries.

