

Public Private Partnership (PPP) Authority
Prime Minister's Office
NGO Bureau Affairs Building (1st Floor)
Plot: E-13B, Sher-e-Bangla Nagar, Dhaka-1207

No: 03.11.2680.858.02.001.18-441

Date: 27/05/2018

Expression of Interest (EOI) for Selection of Individual Consultant

Public Private Partnership Authority (PPP Authority) under the Prime Minister's Office intends to appoint one (1) individual consultant for 18 months starting from 1 July 2018 to 31 December 2019 using its own fund to provide Transaction Consultant support services for "Development of Tangail Cotton Mills projects through PPP".

1.	Ministry/Division	:	Prime Minister's Office
2.	Procuring entity name	:	Public Private Partnership (PPP) Authority
3.	Procuring entity Code	:	03-0305-2831
4.	Expression of Interest for selection of Individual Consultants	:	1. Transaction Consultant (1)
5.	EOI Ref. No. and date	:	No. 03.11.2680.858.02.001.18-441 Date: 27/05/2018
6.	Procurement method	:	Quality and Cost Based Selection (QCBS)
7.	Budget & source of fund	:	PPPTAF
8.	EOI submission date and time	:	20/06/2018 at 2:30 PM
9.	EOI Submission Place	:	PPP Authority, NGO Bureau Affairs Building (1 st Floor), Plot: E-13B, Sher-e-Bangla Nagar, Dhaka-1207.
10.	Brief description of qualifications required.	:	1. Transaction Consultant: The Transaction Consultant will be responsible for providing support to the PPP Authority to prepare transaction documents. The position requires at least 5 years of relevant PPP transaction experience.
11.	Designation of the official Inviting EOI	:	CEO, PPP Authority
12.	Address of official inviting EOI	:	NGO Bureau Affairs Building (1 st Floor), Plot: E-13B, Sher-e-Bangla Nagar, Dhaka-1207
13.	Contact details of official inviting EOI	:	Tel: 55007413, 55007421 Fax: 55007421/22 E-mail: info@pppo.gov.bd
14.	Special Instruction	:	The procuring entity reserves the right to reject any or all EOIs without assigning any reason whatsoever.



27.05.2018

Director General

PPP Authority, Prime Minister's Office

Terms of Reference (TOR) for Appointment of Consultant (Individual) for Development of Tangail Cotton Mills projects through PPP

Background

In September 2015, the Government of Bangladesh issued the *Public Private Partnership Act (PPP Act 2015)* to facilitate the development of core sector public infrastructure and services vital for the people of Bangladesh. The PPP program is a part of the Government's Vision 2021 goal to ensure a more rapid, inclusive growth trajectory, and to better meet the need for enhanced, high quality public services in a fiscally sustainable manner. Under this act, the PPP Authority was established in September 2015 as a separate, autonomous Authority under the Prime Minister's Office to act as a catalyst to proactively identify, realize, screen, develop and provide support for PPP projects.

The PPP Authority supports line Ministries to facilitate identification, development and tendering of PPP projects to international standards. For interested investors and lenders, the PPP Authority provides a professional, transparent, centralized portal to high quality PPP Projects. The PPP Authority helps to augment government sector line ministry project development efforts with world-class external PPP resources, with the goal of increasing the quality, attractiveness, and sustainability of PPP projects while realizing them in an efficient, cost-effective manner.

With respect to local and export demand, the production capacity of high quality fiber, yarn or thread in Bangladesh is minimal. Existing deficits are met through imports. Therefore, to meet the local demand and increase export of the textile raw materials it is required to rejuvenate closed textile mills. Development of unused Assets of Bangladesh Textile Mills through PPP is one of the pioneer initiatives of Bangladesh Textile Mills Corporation (BTMC) to strengthen the textile sector. The projects will contribute significantly to rejuvenate the closed textile mills and revitalize productions to meet the existing local demands and exports. With the development of these unused textile mills, the fallow assets of the government will be adding value to the national economy through employment generation and increased production.

With recommendation from the PPPA, one cotton mill project located at Tangail (the Project) has been approved by CCEA as unsolicited project on 7 February 2018. Later, BTMC requested support from PPPA for advisory services for the Project.



Project Description

BTMC, was Established by virtue of the President Order no. 27, 1972 under Ministry of Textile and Jute. It started with 74 Nationalized Mills & established another 12 mills under ADP during 1975-85. Due to globalization/free market economy the government had to de-nationalize 65 mills during 1977-2010. Till date, 23 Mills exist with the BTMC at several prime zones around the country. However, most of them are not making the profit the way they could've. Recently, BTMC has taken steps to attract local and foreign investors to establish modern Textile mills through PPP.

The Tangail Cotton Mill is located in Tangail district over a total land area of 27.29 acres. All the existing structure and machineries conditions are unusable and obsolete; it has been advised by BTMC to dismantle and treat the project as plain land/green field. BTMC expected to establish a Composite Green Textile with Apparel and backward linkage for the project which need to be validated through a proper feasibility studies along with other required due diligence.

Objective of the Consulting Assignment

The Project objectives are as follows:

- a) Develop transaction documents and support the bidding process for appointment of Private Partner;
- b) Description of services that is to be delivered by the Private Partner;
- c) Description of services and link projects to be delivered by the contracting authority;
- d) Develop indicative output specification and Key Performance Indicators (KPIs) for the Private Partner;

Scope of the Services

The consultant is required to work together with the Implementing Agency for the services in accordance with the standards set out for PPPs in relevant laws, regulations, rules and policy. The scope of the services will specifically include (but not be limited to) the following:

Preparation of Transaction Documents:

The activities include but not limited to providing support to the PPP Authority to:

- Prepare a Project Information Memorandum for potential tenderers to give them more detailed information about the project.
- Prepare the advertisements and notices required for the launch of a procurement process.
- Prepare Invitation for Bid (IFB) document to communicate the details of the scope of services that are required from tenderers, to guide tenderers in relation to their submission of proposal and to select a tenderer to initiate negotiations for the awarding of the contract to deliver the project.
- Provide input into the draft PPP contract in accordance with applicable Bangladeshi laws, taking in to account the PPP Law, guidelines and the standard model PPP agreement.



- Prepare a Service Requirements list that sets out the output specifications incorporating the key performance indicators and the thresholds that apply to each.
- Liaison and co-ordinate with other advisors, such as the legal advisor, appointed by the Implementing Agency/PPP Authority to support the implementation of the project.

Procurement Support:

To assist the contracting authority in carrying out the following activities:

- Support the launch of the bid process by arranging and conducting Bidders' Conferences to discuss the bid requirements and set out the Project context.
- Respond to requests for clarification from bidders on the bid and other documents including addendum if any required.
- Carry out detailed consultations and meetings with potential bidders at the IFB stage to discuss the Project, bidding documents and other relevant issues in addition to regular bidder conferences.
- Developing mechanisms to evaluate responses to the IFB.
- Prepare a virtual data room containing key documents and information, including the draft PPP Contract and IFB.
- Finalize the PPP Contract and IFB to take into account comments and requests for clarification received from the Qualified Bidders.
- Support the process for evaluating the bidder's proposals, support in negotiating with the preferred bidder and award the contract to the preferred bidder.
- Support the PPPA and the Private Partner in various technical and commercial issues up to the financial closure
- Any other activities as assigned by the PPP Authority

The total services will need to be delivered over a continuous contract period of 18 months but may be extended as per Government rules.

Required Qualification

The Position requires the following minimum qualification:

1. Bachelor's Degree in Business/ finance/accounting/economics.
2. At least 5 years of experience in a consulting/ financial/commercial institution. Experience in infrastructure sector consultancy for government is desired.
3. At least 3 years of practical experience in dealing with PPP project development and PPP transactions. Preference will be given to additional years of experience.
4. Practical transaction experience of successfully closed PPP transactions (signed PPP contracts) will be an added advantage.



5. Experience in Industry sector PPP project is required. Experience in cross sector PPP projects will be preferred.
6. Experience of working on GoB PPP legal framework will be highly valued
7. Experience for working with multilaterals/development partners in PPP projects or programs will be distinct advantage.
8. Should have strong and proven communication, writing and presentation skill.
9. Should be fluent in the use of MS Word, Excel, Power point and MS Project.

Application Procedure

An application should be submitted along with a detailed CV and a recent photograph. A financial proposal also needs to be submitted along with the application but in a separate sealed envelope. Preferred applicant may be interviewed. The template for the CV and financial proposal is provided in the annexure to this document.

A Quality and Cost Based Selection (QCBS) method would be followed for the evaluation purpose with 75% weightage to the Qualification and Experience requirement criteria.



Annex 1: CV Template

1. NAME
2. ADDRESS
3. NATIONALITY
4. DATE OF BIRTH
5. TIN NO (with TIN Certificate)
6. EDUCATION (with proper documents)
7. TRAINING AND WORKSHOP
8. SUMMARY OF PROFESSIONAL EXPERIENCES (with proper documents)

Period	Position	Employer
--------	----------	----------

9. COMPUTER KNOWLEDGE
10. DETAILS OF RELEVANT PROFESSIONAL EXPERIENCES (with proper documents)
 - Job Title
 - Employer
 - Description of Duties: (Please mention name and details of specific and relevant projects only)
11. EXPERIENCE OF RELEVANT COMMUNICATION, WRITING AND PRESENTATION SKILL (Please list relevant experience)



Annex 2: Financial Proposal Template

Name of the Consultant	Position Applied	Expected Remuneration* (BDT/Month)

* Please insert the net expected monthly amount. Any applicable government taxes would be added back to the amount for determining contract ceiling during the contract tenure.

