

Government of the People's Republic of Bangladesh
Public Private Partnership Office
Prime Minister's Office
Road-103, House-15
Pink city (6th Floor), Gulshan-2, Dhaka-1212
www.pppo.gov.bd

Request for Expressions of Interest (Firm) for Consultancy Services
For
Provision of PPP Transaction Advisory Services

Procuring Entity Name: Chief Executive Officer, PPP Office

Procurement Method: QCBS

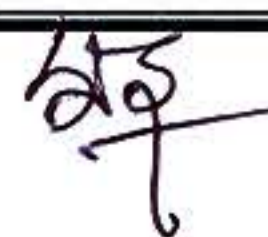
Source of Fund: GOB

EOI reference No: PPP/Admin/Tender-95/2012/274

Date: 10-07-2012

EOI Submission deadline: August 13, 4.00 PM

1. In August 2010, the Government of the People's Republic of Bangladesh (GOB) issued the Policy and Strategy for Public Private Partnership (PPP) to facilitate the development of core sector public infrastructure and services vital for the people of Bangladesh. The PPP program is a part of the Government's Vision 2021 goal to ensure a more rapid, inclusive growth trajectory, and to better meet the need for enhanced, high quality public services in a fiscally sustainable manner.
2. Under this new national policy, the PPP Office was established in September 2010 as a separate, autonomous office under the Prime Minister's Office to act as a catalyst to proactively realize PPP projects.
3. The PPP Office supports line Ministries to facilitate identification, development, formulation and tendering and selection of investors of PPP projects to international standards. For interested investors the PPP Office provides a professional, transparent, centralized portal to high quality PPP Projects. The PPP Office helps augment government sector line Ministry project development efforts with world-class external PPP resources, with the goal of increasing the quality, attractiveness, and sustainability of PPP projects while realizing them in an efficient and cost-effective manner.
4. This Request for Expressions of Interest (EOI) has been issued in order to deliver PPP Office's remit to maintain a pre-selected panel of experts/consultants for PPP projects. The objectives of the consultancy services are to support the delivery of PPP Office's remit by assisting Line Ministries/Implementing Agencies to develop and execute "In-Principle" approved PPP projects.
5. The scope of the services includes but is not limited to the:
Development and Execution of PPP Projects
 - Conducting a detailed feasibility study
 - Project development and structuring support
 - Preparation of the procurement documentation
 - Project management and governance arrangement
 - Procurement support
 - Commercial and financial advice and support
 - Early project operations support
6. It is expected that the PPP projects will fall mainly in, but is not limited to, the following sectors:
 - Transport sector (e.g. bridge, road, rail, waterways, civil aviation facilities, ports, etc);
 - Energy, Water and Waste sector (e.g. power plant, storage and distribution, water supply, waste management)
 - Tourism sector (e.g. resorts, integrated tourism facilities and accommodation)
 - Social infrastructure (e.g. health facilities, education facilities)
 - IT and Telecommunications sector
 - Civil accommodation infrastructure sector (e.g. economic zones, city/housing development, public buildings)
7. Selection of consulting firms will be undertaken on the basis of a two stage process. In the first stage interested consulting firms will be shortlisted on the basis of their ability to demonstrate that they meet the minimum qualifications requirements to deliver their services in two or more of the sectors listed above. The evaluation will be done on a sector by sector basis.
8. The shortlisted consulting firms will remain empanelled on a sector basis and their role can be extended on the basis of the outcome of a subsequent procurement process (RFP) being carried out for projects in that sector.



9. Consulting firms who have been shortlisted in the relevant sector will be invited to submit responses to one or more Request for Proposals (RFP) being issued for the delivery of any or some or all the services referred to in the scope of services in relation to the development and execution of a specified PPP project.
10. PPP Office now invites eligible and qualified consulting firms to submit their Expressions of Interest (EOI) for the above services. Interested consulting firms are invited to provide information indicating that they are qualified to perform the services (brochures, description of similar assignments, experience in similar operating conditions, availability of staff with appropriate professional qualification and experience, annual reports and accounts etc.). Consulting firms must specify at least 2 or more of the sectors (listed in paragraph 6) for which they wish to be considered. EOIs will be reviewed on the basis of the following:
- Registration of consulting firm;
 - Age of the consulting firm;
 - Organizational structure;
 - Availability of key professional staff (list of management, key personnel: such as staff with experience of financial analysis and modeling, procurement, project management, contractual/commercial matters, feasibility studies, environment and social matters etc);
 - Financial and Managerial capacity of the consulting firm;
 - Experience of the consulting firm in advising and completing PPP projects for the public sector and/or private sector;
 - Experience of advising on projects in developing countries;
 - Specific experience in delivering the services mentioned in scope of services (paragraph 5 of this REOI) in two or more of the sectors listed above (paragraph 6 of this REOI) that the consulting firm expresses interest to be pre-selected;
 - Experience of the consulting firm in other works/assignments; and
 - Experience of working in similar operating condition.
11. Consulting firms may associate to enhance their qualifications now or at the RFP stage as per provision of RFP, but should mention whether the association is in the form of a "Joint-Venture" or of "Sub-Consultancy". In all cases the lead consulting firm must be clearly identified and they will be responsible for delivering the major portion of the scope of services. In the case of a Joint Venture, all members of such "association" should have real and well-defined inputs to the assignment.
12. Special Instructions:
- Incomplete/partial EOIs will be rejected.
 - Interested firm (s) must provide information demonstrating that they are qualified to perform the services in 2 or more of the sectors identified above.
 - The procuring entity reserves the right to accept or reject any or all of the EOIs, or annual the EOI process at any stage without assigning any reason(s) whatsoever and without incurring any liability to the affected applicant(s).
 - The procuring entity reserves the right to request additional and separate expression of interest for the procurement of transaction advisory services for PPP projects.
13. Interested consulting firms are required to submit their EOI along with relevant supporting documents:
- In a sealed envelope, one original submission, two copies of the original submission and one copy of all documents on a CD, clearly marked with "Confidential: Expression of Interest for Consultancy Services for Provision of PPP Transaction Advisory Services" to the address indicated below by 4:00p.m, Monday, 13 August 2012; or
 - Through an email to reach the e-mail address mentioned below by 4:00p.m, Monday, 13 August 2012.
14. Interested consulting firms may obtain further information at the address below from 10:00 a.m. to 4:00 p.m. until Monday, 13 August, 2012 (except holidays).

Subol Bose Moni
10/7/2012

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